



**AGENCY
TELECOMMUNICATIONS
REPRESENTATIVE
BULLETIN**

Date: May 16, 2011
ATR 11-03

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SUBJECT: CALNET 2 PRICE REDUCTIONS FOR MASTER SERVICES AGREEMENTS (MSAS) 1 AND 2

This bulletin is to inform CALNET customers that the California Technology Agency - Office of Technology Services and AT&T have negotiated a price reduction with CALNET 2 Master Services Agreements (MSAs) 1 & 2.

The rate reductions for MSA 1 were effective 11/1/10 and reflected in billing statements effective 11/1/10. These new lower rates appear on December invoices for new services and on January invoices for existing services.

The rate reductions for MSA 2 were effective 11/11/10 and reflected in billing statements effective 11/11/10. These new lower rates appear on either December or January invoices, depending on your bill round.

For further detail on the products and services that are affected by the rate reduction please refer to the Amendment Price Reduction document for [MSAs 1 and 2](#).

If you have any questions regarding this ATR please contact a STND Representative at (916) 657-9150.

A handwritten signature in blue ink that reads "Steve Rushing".

STEVE RUSHING, Deputy Director
Statewide Telecommunications and Network Division

SR: CT

Reference: MSA1 Amendment Price Reduction
MSA 2 Amendment Price Reduction

MSA 1 - CALNET Amendment - Price Reductions

PRODUCT	Feature	Identifier	Current MRC	New MRC	Reduction	% Change
Centrex	Trunking	AAFTX	\$ 4.86	\$ 3.83	\$ (1.04)	-21.28%
PR/DID	PR1 23B + Primary D Interface	PRAS1	\$ 158.42	\$ 133.35	\$ (25.07)	-15.83%
PR/DID	PR1 24B Interface	PRAS2	\$ 158.42	\$ 133.35	\$ (25.07)	-15.83%
PR/DID	PR1 23B + Backup D Interface	PRAS3	\$ 176.81	\$ 148.83	\$ (27.98)	-15.83%
PR/DID	PR1 DID Numbers	ND8	\$ 20.50	\$ 10.25	\$ (10.25)	-50.00%
PR/DID	PR1 DID Numbers Add'l	NDA	\$ 20.50	\$ 10.25	\$ (10.25)	-50.00%
PR/DID	Package 1 Bundled	PRAS + Var	\$ 373.67	\$ 348.60	\$ (25.07)	-6.71%
PR/DID	Package 2 Bundled	PRAS + Var	\$ 392.06	\$ 364.08	\$ (27.98)	-7.14%
Voice Mail	Series 200 Mailbox	SO2AL	\$ 4.10	\$ 3.59	\$ (0.51)	-12.50%
Voice Mail	Extension Mailboxes	SO2AL	\$ 4.10	\$ 3.59	\$ (0.51)	-12.50%
Voice Mail	EMS - Voicemail	SO2BA	\$ 4.10	\$ 3.59	\$ (0.51)	-12.50%
Voice Mail	EMS - UC Standard	SO2B	\$ 6.15	\$ 5.64	\$ (0.51)	-8.33%
OEM	Basic Connection 10/100 Mbps	P9FEX	\$ 533.00	\$ 331.70	\$ (201.30)	-37.77%
OEM	Basic Plus Connection 10/100 Mbps	P9FFX	\$ 533.00	\$ 331.70	\$ (201.30)	-37.77%
OEM	Basic Connection Gigabit Ethernet	P9FGX	\$ 820.00	\$ 698.70	\$ (121.30)	-14.79%
OEM	Basic Plus Connection Gigabit Ethernet	P9FHX	\$ 820.00	\$ 698.70	\$ (121.30)	-14.79%
OEM	<i>Best Effort Grade of Service</i>					
OEM	2 Mbps Best Effort	R6E2E	\$ 209.10	\$ 51.27	\$ (157.83)	-75.48%
OEM	4 Mbps Best Effort	R6E4E	\$ 241.90	\$ 76.92	\$ (164.98)	-68.20%
OEM	8 Mbps Best Effort	R6E8E	\$ 381.30	\$ 136.75	\$ (244.55)	-64.14%
OEM	<i>Bronze Grade of Service</i>					
OEM	2 Mbps Bronze	R6E2B	\$ 246.00	\$ 60.32	\$ (185.68)	-75.48%
OEM	4 Mbps Bronze	R6E4B	\$ 287.00	\$ 90.49	\$ (196.51)	-68.47%
OEM	5 Mbps Bronze	R6EAB	\$ 369.00	\$ 104.57	\$ (264.43)	-71.66%
OEM	8 Mbps Bronze	R6E8B	\$ 451.00	\$ 160.87	\$ (290.13)	-64.33%
OEM	10 Mbps Bronze	R6EBB	\$ 533.00	\$ 312.69	\$ (220.31)	-41.33%
OEM	20 Mbps Bronze	R6EDB	\$ 738.00	\$ 438.36	\$ (299.64)	-40.60%

MSA 1 - CALNET Amendment - Price Reductions

PRODUCT	Feature	Identifier	Current MRC	New MRC	Reduction	% Change
OEM	50 Mbps Bronze	R6EHB	\$ 840.50	\$ 534.89	\$ (305.61)	-36.36%
OEM	100 Mbps Bronze	R6ELB	\$ 984.00	\$ 631.41	\$ (352.59)	-35.83%
OEM	150 Mbps Bronze	R6ENB	\$ 1,127.50	\$ 402.07	\$ (725.43)	-64.34%
OEM	250 Mbps Bronze	R6EOB	\$ 1,291.50	\$ 603.25	\$ (688.25)	-53.29%
OEM	500 Mbps Bronze	R6ETB	\$ 1,558.00	\$ 703.80	\$ (854.20)	-54.83%
OEM	600 Mbps Bronze	R6EUB	\$ 1,824.50	\$ 754.07	\$ (1,070.43)	-58.67%
OEM	1000 Mbps Bronze	R6EZB	\$ 2,111.50	\$ 798.30	\$ (1,313.20)	-62.19%
OEM	<i>Silver Grade of Service</i>					
OEM	2 Mbps Silver	R6E2C	\$ 410.00	\$ 60.32	\$ (349.68)	-85.29%
OEM	4 Mbps Silver	R6E4C	\$ 451.00	\$ 90.49	\$ (360.51)	-79.94%
OEM	5 Mbps Silver	R6EAC	\$ 533.00	\$ 104.57	\$ (428.43)	-80.38%
OEM	8 Mbps Silver	R6E8C	\$ 615.00	\$ 160.87	\$ (454.13)	-73.84%
OEM	10 Mbps Silver	R6EBC	\$ 697.00	\$ 378.04	\$ (318.96)	-45.76%
OEM	20 Mbps Silver	R6EDC	\$ 902.00	\$ 515.78	\$ (386.22)	-42.82%
OEM	50 Mbps Silver	R6EHC	\$ 1,004.50	\$ 622.36	\$ (382.14)	-38.04%
OEM	100 Mbps Silver	R6ELC	\$ 1,148.00	\$ 728.93	\$ (419.07)	-36.50%
OEM	150 Mbps Silver	R6ENC	\$ 1,455.50	\$ 502.71	\$ (952.79)	-65.46%
OEM	250 Mbps Silver	R6EQC	\$ 1,619.50	\$ 804.34	\$ (815.16)	-50.33%
OEM	500 Mbps Silver	R6ETC	\$ 1,886.00	\$ 904.88	\$ (981.12)	-52.02%
OEM	600 Mbps Silver	R6EUC	\$ 2,152.50	\$ 930.01	\$ (1,222.49)	-56.79%
OEM	1000 Mbps Silver	R6E2C	\$ 2,439.50	\$ 948.11	\$ (1,491.39)	-61.13%